

## Chambers USA 2008 Rankings & Editorial

### NOTES

- Below are the White & Case rankings and editorial from the 2008 edition of Chambers USA, and comparisons – where possible – with previous years' performance
- Chambers USA is produced by the legal publishers and research organization Chambers & Partners, which also publishes Chambers Global, Chambers Europe, Chambers UK, Chambers Asia and Chambers Latin America
- The guidebook was published in June 2008. To read the full content go to [www.chambersandpartners.com](http://www.chambersandpartners.com)
- Hard copies are distributed to attorneys featured in the guide in the weeks and months following publication
- Chambers began its research in July 2007 and finished in December 2007
- Submissions from our different offices and practice areas were provided to Chambers between July and December 2007. Please note: as with all annual directories, some information can be dated by publication time
- The book is distributed to 40,000 legal departments and general counsel at major international companies and banks
- Rankings are determined by a team of researchers/journalists who speak to around 6000 clients and other purchasers of legal services and 5000 lawyers in private practice

## Chambers USA 2008 Rankings & Editorial

NATIONAL: BANKING & FINANCE						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
2	2	–	3	–	–	–
<b>Editorial</b>						
<p><b>The Firm:</b> The firm's extensive global reach makes it a favorite for large multijurisdictional finance transactions. Clients point to the seamless coordination between the New York and London offices as a particular attraction for complex acquisition and leveraged finance transactions. A strengthening of the group's high-yield capabilities has been supported by lateral hires, and clients appreciate the group's ability to offer integrated bank and bond advice. White &amp; Case has a long relationship with Deutsche Bank, among other major financial institutions, and recently represented this marquee client in the \$8.7 billion senior secured financing for the acquisition of Univision Communications by Broadcasting Media Partners. Also a recognized force in the equipment finance field, the firm recently advised Babcock &amp; Brown Aircraft Management in aircraft financing worth more than \$2.75 billion. Eric Berg co-heads the global bank finance group.</p>						

NATIONAL: CAPITAL MARKETS (DEBT & EQUITY)						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
4	–	–	4	Adele Hogan (Tier 3) Kevin Keogh (Tier 4) Ronald S. Brody (Tier 4)	Kevin Keogh (Tier 4)	Kevin Keogh (Tier 4)
<b>Editorial</b>						
<p><b>The Firm:</b> The firm is perhaps better known for finance, but it has recently made a concerted effort to bolster its capital markets capability, notably by taking the step of merging its bank and bond teams in both New York and London. On both sides of the Atlantic, it has hired laterally; in the USA, the arrival of Adele Hogan from Linklaters followed that of high-yield expert Ronald Brody from Mayer Brown earlier in the year. Add to the equation the leverage afforded by a sprawling global network, and the firm is making serious inroads into the increasingly globalized capital markets arena. Emerging markets are a core area of expertise, with the firm's New York team particularly visible on Latin American offerings. The group is also a player in the domestic market, where it advises a stable of issuers and earns praise for being <i>"dedicated around the clock and becoming involved in the success of a deal."</i></p> <p><b>The Lawyers:</b> Market sources call <b>Ron Brody</b> <i>"a great attorney who will do very well at White &amp; Case."</i> His major client is Jefferies, which he recently represented on a \$300 million offering of senior secured notes for Dune Energy. The experienced <b>Kevin Keogh</b> specializes in cross-border equity offerings and <i>"inspires confidence,"</i> according to clients. He advised a syndicate of underwriters, led by BMO Capital Markets, Canaccord Adams and Cormark Securities, on a GBP117 million private share placing for Uranium miner Uramin. With an excellent reputation in both the transactional and regulatory spheres, recent hire <b>Adele Hogan</b> adds considerable value to the team.</p> <p><b>Clients/Work Highlights:</b> Highlights for 2007 include acting for Merrill Lynch on the \$256 million IPO of TomoTherapy on the NASDAQ. On the debt side, lawyers advised health benefits group WellPoint on a \$1.5 billion offering of debt securities under the SEC's securities offering reform rules. A noteworthy high-yield deal saw the group represent Morgan Stanley on an offering of \$450 million of 8.25% senior notes, due 2014, by W&amp;T Offshore.</p>						

## Chambers USA 2008 Rankings & Editorial

NATIONAL: CORPORATE/ M&A						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
–	4	–	4	–	–	–
<b>Editorial</b>						
N/A <sup>1</sup>						

NATIONAL: ENERGY (ELECTRICITY)						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
2	3	–	4	–	–	–
<b>Editorial</b>						
<p><b>The Firm:</b> This worldwide leader in energy, infrastructure and project finance is gaining prominence in the US energy regulatory scene. Sources described the Washington, DC team's practice as "a wonderful combination of both transactional and regulatory energy-related work," following the hire of several key practitioners from Dewey Ballantine before its merger. The DC group works in tandem with the firm's skilled New York lawyers in these areas, as well as in litigation work. In addition, the firm's huge international network and close ties with the lending communities mean it can serve inbound investors and connect foreign clients with US utilities. In major power work, the team acted as federal energy counsel in the \$5 billion merger between EBG and Astoria Generating to create US Power Generating, and served as project counsel for Bayonne Energy Center regarding a 350 MW power plant in New Jersey. Representations before FERC include rulemaking and approval proceedings on behalf of utilities and banks, and the lawyers advised GE Energy Financial Services on submitting bids to acquire a range of Consolidated Edison's operating assets. Head of the energy markets and regulatory practice, DC-based Earle O'Donnell is considered "one of the best." Stuart Caplan in New York is a FERC specialist and handles natural gas and electricity industry restructuring, project finance and development matters.</p>						

<sup>1</sup> N/A signifies that Chambers did not rank a practice area therefore they did not write an editorial. However partners in that practice area may still be ranked.

## Chambers USA 2008 Rankings & Editorial

NATIONAL: FINANCIAL SERVICES REGULATION (BANKING & SECURITIES-REGULATORY COMPLIANCE)						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
4	4	4	4	Kevin Barnard (Tier 3)	Kevin Barnard (Tier 3)	–
<b>Editorial</b>						
<p><b>The Firm:</b> Commentators did not hesitate to praise this <i>“highly skilled and experienced group of practitioners”</i> for its expertise in the financial services arena. A notable global network spanning five continents makes White &amp; Case well placed to provide regulatory advice to both foreign banks entering the USA and domestic banks looking to expand overseas. The firm advises a range of commercial and investment banks in developing new products, expanding international networks and building relationships between their investment banking and other operations. Its <i>“understanding of specific client needs and ability to provide carefully crafted, timely solutions”</i> ensures clients return to the team time and time again. A key instruction in the past year saw the team advising Securities Industry and Financial Markets Association on the creation of the Emergency Clearing Bank or NewBank, a banking company that plans to clear and settle US government securities and facilitate triparty repurchase agreements in the event of a sudden disruption due to a drop in the creditworthiness of one of the clearing banks. The team’s international abilities were demonstrated in its work for Visa on the global restructuring of its non-stock membership associations in anticipation of an eventual IPO of shares of its common stock.</p> <p><b>The Lawyers:</b> <b>Kevin Barnard</b> heads the firm’s bank advisory group and brings to the table a range of regulatory experience including working as general counsel of the New York State Banking Department. Clients value Barnard’s ability to <i>“integrate current insights with his extensive experience.”</i> His practice centers on compliance for a range of global clients and he recently assisted Banco do Brasil with a nationwide expansion program in the USA.</p>						

NATIONAL: FINANCIAL SERVICES REGULATION (BANKING – ENFORCEMENT & INVESTIGATIONS)						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
2	2	–	4	Kevin Barnard (Tier 2)	Kevin Barnard (Tier 2)	–
<b>Editorial</b>						
<i>See editorial above</i>						

## Chambers USA 2008 Rankings &amp; Editorial

NATIONAL: INTERNATIONAL ARBITRATION						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
1	1	1	4	Carolyn Lamm (Tier 1) Abby Cohen Smutny (Tier 2) Paul Friedland (Tier 2) Darryl Lew (Tier 4)	Paul Friedland (Tier 2) Carolyn Lamm (Tier 2) Abby Cohen Smutny (Tier 2) Darryl Lew (Tier 4)	Paul Friedland (Tier 2) Carolyn Lamm (Tier 2) Abby Cohen Smutny (Tier 2)
<b>Editorial</b>						
<p><b>The Firm:</b> White &amp; Case is home to top-end talent divided between its New York and Washington, DC offices. A platinum investor-state practice wins glowing reviews from clients, who admire <i>“the faultless combination of knowledge, experience and expertise”</i> on offer. Team members <i>“will not rest until they’ve checked and double-checked every detail of your case,”</i> they reveal. Competitive and flexible billing rates are another bonus. While the firm’s investor-state work grabs the headlines, its New York commercial practice is a central feature. Recent successes at the ICSID include victory for the Republic of the Philippines against Fraport and success for PSEG Global in proceedings with the Republic of Turkey.</p> <p><b>The Lawyers:</b> <b>Carolyn Lamm</b>, a <i>“terrific advocate and arbitrator,”</i> tops many referral lists and is regarded as <i>“the real deal”</i> when it comes to investor-state disputes. <b>Paul Friedland</b> tends towards the commercial side of things in the New York office. Peers characterize him as a <i>“tenacious, sharp and analytical operator who is always able to cut right to the heart of the issue.”</i> Clients, meanwhile, have nothing but admiration for his <i>“flexibility and responsiveness.”</i> Another big name in investor-state circles is <b>Abby Cohen Smutny</b>, who <i>“leaves no stone unturned and is always on the ball whether it is 1pm or 1am.”</i> <b>Darryl Lew</b> continues to impress, winning praise for the quality of his work in an ICSID dispute arising from a UK-Romania bilateral investment treaty (BIT).</p>						

NATIONAL: INTELLECTUAL PROPERTY						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
–	3	–	4	–	–	–
<b>Editorial</b>						
N/A <sup>1</sup>						

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## Chambers USA 2008 Rankings &amp; Editorial

NATIONAL: INTERNATIONAL TRADE						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
3	3	3	5	<b>International Trade Remedies and Trade Policy:</b>  Gregory J Spak (Tier 4) Christopher F Corr (Tier 5) Walter J Spak (Tier 5) William J Clinton (Tier 5)	Christopher Corr (Tier 4) Walter Spak (Tier 4) William Clinton (Tier 5) Gregory Spak (Tier 5)	William Clinton (Tier 5) Christopher Corr (Tier 4) Walter Spak (Tier 4) Gregory Spak (Tier 5)
<b>Editorial</b>						
<p><b>The Firm:</b> Often the first name that comes up when talking about purely respondent counsel, this is a heavyweight player in the trade remedies arena. The major part of its trade work is in this area: in the past year this has mainly taken the form of sunset reviews, such as acting for Dufercon Sorral in a sunset review of corrosion-resistant sheet from France. WTO disputes constitute a further area in which the attorneys are renowned; they successfully represented Tenaris Group in its WTO challenge of an antidumping review of oil country tubular goods from Argentina. Many see White &amp; Case's international network as a key ingredient in its success, and speak favorably of the lawyers' international exposure.</p> <p><b>The Lawyers:</b> <b>Greg Spak</b> focuses on Latin America-related cases, in particular those involving Mexico or Argentina. Competitors praise him as a strong adversary, agreeing that <i>"he brings good skills to the table."</i> <b>Bill Clinton</b> tackles much of the group's China work, and attracts praise for his open-mindedness. The <i>"dynamic"</i> <b>Chris Corr</b> is engaged in Section 337 cases, as well as in other trade remedies matters. Practice head <b>Walter Spak</b> is known for his detailed and professional approach.</p> <p><b>Clients/Work Highlights:</b> The government of Thailand is instructing White &amp; Case on FTA negotiations with the USA and other countries.</p>						

## Chambers USA 2008 Rankings & Editorial

NATIONAL: INVESTMENT FUNDS						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
4	–	–	3	John Reiss (Tier 3)	–	–
<b>Editorial</b>						
<p><b>The Firm:</b> This New York-based firm has become increasingly visible in private equity transactions as a result of its “<i>extraordinary global network.</i>” The firm’s global acquisition finance capabilities also serve it well in leveraged transactions. Clients speak approvingly of its lawyers’ “<i>solid commercial approach and excellent client focus.</i>” Recently, key matters include representing Starwood Capital Opportunity Funds in connection with the formation of a joint venture with Steve Hanson and B R Guest, valued at approximately \$180 million, to invest in a range of restaurants. Other clients include Harvest Partners; Lehman Brothers; Alchemy Partners; Nordic Capita and The Blackstone Group.</p> <p><b>The Lawyers:</b> <b>John Reiss</b> heads the practice group for private equity buyouts. Reiss wins praise from commentators for “<i>the sheer extent of his deal experience.</i>” Key transactions he has acted on include representing Deutsche Bank Americas Holding and RREEF America, in connection with their acquisition of the business of Maher Terminals.</p>						

NATIONAL: LATIN AMERICAN INVESTMENT						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
–	2	–	3	–	Pedro Alvarez (Tier 2) Victor Alvarez (Tier 3) Emilio Alvarez- Farré (Tier 3) Carlos Viana (Tier 4)	–
<b>Editorial</b>						
N/A <sup>1</sup>						

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## Chambers USA 2008 Rankings & Editorial

NATIONAL: NATIVE AMERICAN LAW						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
–	–	–	3	Gary Kashar (Tier 3)	Gary Kashar (Tier 3)	–
<b>Editorial</b>						
N/A <sup>1</sup>						

NATIONAL: PRIVACY & DATA SECURITY						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
3	–	–	–	–	–	–
<b>Editorial</b>						
<p><b>The Firm:</b> This data privacy group “<i>does an extremely good job</i>” representing the firm’s clientele of top financial institutions and global enterprises and businesses with international operations. While the team offers expertise in handling privacy audits and policies, data transfer, data security breaches, and employee monitoring and privacy issues, it has been increasingly active advising on data protection and privacy issues as they relate to SEC and DOJ investigations. Clients benefit from the resources provided by 80 privacy and data protection experts located across the USA, Europe and Asia, as well as the additional support afforded by the firm’s global IP/IT and employment practices. In recent highlight work, the group advised Bank of New York on a Binding Corporate Rules submission for all of its HR data, and carried out a global privacy audit of Starwood Hotels &amp; Resorts Worldwide’s data collection and processing practices and policies, which included analyzing compliance issues in 22 commercially significant jurisdictions throughout Europe, Asia and the Americas.</p> <p><b>The Lawyers:</b> Christopher Glancy in New York is the main contact for the firm’s US data privacy group.</p>						

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## Chambers USA 2008 Rankings & Editorial

NATIONAL: PROJECTS						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
1	1	1	3	Arthur A. Scavone (Tier 1) Victor J DeSantis (Tier 1) Troy Alexander (Tier 2)	Victor de Santis (Tier 1) Arthur A. Scavone (Tier 1) Troy Alexander (Tier 2)	Victor de Santis (Tier 1) Arthur A. Scavone (Tier 1) Troy Alexander (Tier 2)
Editorial						
<p><b>The Firm:</b> Widely recognized for its international might, multijurisdictional capability and emerging markets expertise, this New York juggernaut is a clear leader in the field. The group advises on power, oil and gas, mining, telecom and transportation projects in the USA and overseas, acting for commercial lenders, multilaterals, ECAs and sponsors. The New York team is the US linchpin of the firm's projects activity, although it exploits its vast network of offices to service deals locally. The firm is admired for its superb profile in Latin America - where it makes its presence felt using bases in Washington, DC, Miami, Mexico City and São Paulo - and in Africa. For example, the team acted for Goldman Sachs and ICA as the successful bidding consortium for the \$4.4 billion 30-year concession for road projects in Mexico under FARAC, a government support trust, and recently acted for a consortium of six lenders, including the IFC and African Development, on financing for the East African Submarine Cable System. The group's cross-border capability is demonstrated by its role as lead counsel to ABN AMRO as lead arranger in the financing of the \$534 million Norbe VI offshore oil drilling platform being constructed in Abu Dhabi, which will operate in Brazilian waters. With long-standing clients including Abu Dhabi Water and Electricity Authority and oil major Saudi Aramco, the Middle East region is a dominant feature of its most high-value energy projects work. Domestically, the firm is gaining traction in toll road projects, advising clients such as Cintra and Macquarie on the bidding and development, financing, operation and maintenance of toll road PPP projects in Texas; it is also engaged in major power project development for LS Power and Dynegy. Global co-head of the project finance practice <b>Troy Alexander</b> is "a master of mediation between parties, and extremely pleasant to deal with," clients attest. He is highly regarded for his effectiveness in Latin American projects. Fellow co-head <b>Arthur A. Scavone</b> is described as extremely adept in the art of persuasion through logic and the distillation of complex issues into simple choices. Both Alexander and Scavone are unanimously regarded as standout lawyers for domestic and international project financings in the energy and infrastructure sectors. "Proactive, solution-oriented and a fine negotiator," <b>Victor DeSantis</b> uses his strong people skills to help smooth the progress of difficult transactions and is respected for his counsel to lenders, sponsors, ECAs and multilaterals in energy and infrastructure projects, especially in cross-border and international transactions.</p>						

## Chambers USA 2008 Rankings & Editorial

NATIONAL: SPORTS LAW						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
4	4	4	3	–	–	–
<b>Editorial</b>						
<p><b>The Firm:</b> Consolidating its position under new leadership following Robert Raskopf's departure, this team continues to move onwards and upwards. Advising several high-profile clients on a range of sports issues, the team's appeal is based on its ability to draw on the strength of the firm's complementary IP, real estate, employment and finance practices, as well as on the firm's international reach. Recent highlights include advising Société de Nautique and Team Alinghi on the Americas Cup.</p> <p><b>The Lawyers:</b> Marc Ackerman provides strong leadership to the team.</p>						

NATIONAL: TAX CONTROVERSY						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
4	3	–	4	Michael Quigley (Tier 2) Kathleen M. Pakenham (Tier 4)	Michael Quigley	Michael Saltzman
<b>Editorial</b>						
<p><b>The Firm:</b> This team of "<i>bright, effective lawyers</i>" is well known for resolving disputes at the administrative levels, though it also has considerable clout in the courtroom should the need arise. The group is capable of handling all tax controversy matters, with noted abilities in transfer pricing.</p> <p><b>The Lawyers:</b> Highly respected <b>Michael Quigley</b> heads the firm's tax controversy and litigation practice. He maintains a diverse practice and has litigated numerous cases in US courts. Close relationships with clients in Asia give his practice a distinctive international flavor. <b>Kathleen Pakenham</b> is recommended for her practice in litigating matters concerning federal tax law.</p>						

## Chambers USA 2008 Rankings & Editorial

NATIONAL: TRANSPORTATION (AVIATION FINANCE)						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
3	3	3	4	Michael Smith (Tier 2) Richard Smith (Tier 2) James Cairns (Tier 3)	Michael Smith (Tier 2) Richard Smith (Tier 2) James Cairns (Tier 3)	Michael Smith (Tier 2) Richard Smith (Tier 2)
<b>Editorial</b>						
<p><b>The Firm:</b> Operating as part of White &amp; Case's asset finance practice, its aviation group has global presence. The firm's worldwide network of offices ensures that clients enjoy "considerable breadth of expertise" in aircraft leasing, M&amp;A and capital market-related matters. The team represents airlines from the USA, Latin America, India and the Middle East, and has strong relationships with global investment and advisory firms and aircraft operating lessors. Members also have much experience of dealing with export credit agencies, like the US Ex-Im Bank.</p> <p><b>The Lawyers:</b> <b>Mike Smith</b> is an "extremely knowledgeable and bright" attorney who concentrates on aircraft finance and equipment leasing transactions. His work with airline lessors is one aspect of a practice noted by interviewees for its breadth - at present, for example, he is representing Saudi air carrier National Air Services in the US Ex-Im Bank. Clients characterize him as a "calm, effective problem solver with a successful, highly creative style." Another lawyer "with heaps of talent" is <b>Richard Smith</b>, who heads up the firm's Los Angeles office and the aviation practice. Currently he is acting for aircraft lessors in the United Airlines bankruptcy. <b>James Cairns'</b> "user-friendly" approach has been "terrific for clients all over the world," particularly those involved in airline bankruptcies.</p> <p><b>Clients/Work Highlights:</b> The firm advises on more than 100 transactions a year for Babcock &amp; Brown. Recently this has included the purchase, sale, lease and finance of 125 commercial aircraft and the establishment of a \$1 billion aircraft warehouse facility. It has also represented lenders from the USA, Europe and Japan in restructurings related to the bankruptcies of Delta Air Lines and Northwest Airlines.</p>						

## Chambers USA 2008 Rankings & Editorial

NATIONAL: TRANSPORTATION (ROAD/INFRASTRUCTURE)						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
2	1	–	1	Ned Neaher (Tier 2)	–	–
<b>Editorial</b>						
<p><b>The Firm:</b> With <i>“impressive finance capabilities”</i> from their project finance practice, White &amp; Case is the leading firm in toll road privatization in Latin America. The expertise and knowledge it has built up from its Latin work has projected the firm into the US markets in 2006 on the projects in Indiana and, more recently, on bids in Texas. The firm continues, though, to be extremely strong outside the USA, representing financial institutions and road operators in Chile, Mexico and Dominica, amongst others. It is seen as <i>“one of the top firms in these countries.”</i></p> <p><b>The Lawyers:</b> <b>Ned Neaher</b>, from the Washington office, has gained a lot of experience from his work on the Illinois projects and <i>“really knows what he is doing.”</i> Having worked on some of the more complicated projects, he has become known for his <i>“incredible memory for detail and very responsive attitude.”</i> Tomer Pinkusiewicz has been very active on road projects in Latin America.</p> <p><b>Clients/Work Highlights:</b> The firm acted as financial advisers for Goldman Sachs in its successful \$4.1 billion acquisition of a toll road in Mexico. It is also involved with Cintra in the acquisition of a Chilean toll road.</p>						

## Chambers USA 2008 Rankings & Editorial

NATIONAL: WEALTH MANAGEMENT						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
4	2	2	3	<b>Eastern Region:</b> Winthrop Rutherford (Tier 2) Michael Kavoukjian (Tier 3)	<b>Eastern Region:</b> Winthrop Rutherford (Tier 2) Michael Kavoukjian (Tier 3)	Winthrop Rutherford (Tier 2) Michael Kavoukjian (Tier 3)
<b>Editorial</b>						
<p><b>The Firm:</b> Nine partners handle estate and trust planning, litigation and post-mortem tax planning. The <i>"intelligent and responsive team"</i> represents institutional fiduciaries in establishing estate and trust departments, and was highlighted by some commentators as <i>"one of the few New York-based international practices with expertise in the area of private wealth."</i></p> <p><b>The Lawyers:</b> <b>Winthrop Rutherford's</b> personal practice is divided to cover traditional estate planning for individual clients and families, estate and trust litigation, and pre and post-mortem tax planning and representation of institutional fiduciaries in the establishment of their trust departments. According to sources, <b>Michael Kavoukjian</b> is a <i>"bright, client-oriented planner"</i> and an <i>"excellent litigator with superb judgment."</i> More than 50% of his practice is involved with litigation of overseas trusts.</p>						

CALIFORNIA: BANKING & FINANCE						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
4	2	2	4	Neil Rust (Tier 4)	Neil Rust (Tier 4)	James Cairns (Tier 3) Neil Rust (Tier 3)
<b>Editorial</b>						
<p><b>The Firm:</b> Focused on asset, aircraft and public finance (an area of particular strength), this firm's Los Angeles office is the hub of its operations in California. The team is able to feed off the firm's global finance group to involve itself in quality deals, but is also well capable of generating work off its own bat. The team is well respected and composed of <i>"thorough and detail-oriented"</i> lawyers. Highlights of the past year have included the representation of Babcock &amp; Brown Aircraft Management in transactions involving the purchase, sale, lease and finance of aircraft worth more than \$2.75 billion. Other clients include Varde Partners and Bank of New York.</p> <p><b>The Lawyers:</b> <b>Neil Rust</b> specializes in asset and aircraft finance, and is credited as being a <i>"businesslike and creative lawyer."</i></p> <p><b>Clients/Work Highlights:</b> Babcock &amp; Brown Aircraft Management; Varde Partners; Banc of America Leasing and Bank of New York.</p>						

## Chambers USA 2008 Rankings & Editorial

CALIFORNIA: BANKRUPTCY/ RESTRUCTURING						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
–	–	–	–	Craig H. Averch (Tier 4)	–	–
<b>Editorial</b>						
N/A <sup>1</sup>						

CALIFORNIA: INTELLECTUAL PROPERTY						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
4	4	4	4	<b>Patent:</b> William Coats (Tier 4)	<b>Patent:</b> William Coats (Tier 4) Steve Hemminger (Tier 4)	William Coats (Tier 4) Steve Hemminger(Tier 4)
<b>Editorial</b>						
<p><b>The Firm:</b> This “<i>tremendously admired</i>” global practice is experienced in helping a wide range of clients in IP matters, including cross-border IP issues, litigation and transactional work. It offers expertise in patents, trademarks, copyrights, privacy and data protection.</p> <p><b>The Lawyers:</b> A “<i>highly reputable niche player</i>” in copyright and trade secrets, <b>William Coats</b> also handles patents and trademark matters for clients from the software, electronics and movie industries.</p>						

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## Chambers USA 2008 Rankings &amp; Editorial

CALIFORNIA: LITIGATION (GENERAL COMMERCIAL)						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
5	4	4	5	John Sturgeon (Tier 4) Daniel Woods (Tier 4)	John Sturgeon (Tier 4) Daniel Woods (Tier 4) Travers Wood (Tier 4)	John Sturgeon (Tier 4) Daniel Woods (Tier 4)
<b>Editorial</b>						
<p><b>The Firm:</b> Though the firm has struggled to establish itself in the Golden State, with market sources feeling that it “<i>will always be seen as a New York firm,</i>” clients confirm that the California litigation group is capable of “<i>meeting the needs of complex litigation</i>” and commend its access to a “<i>network of global resources.</i>” The team handles a wide variety of business litigation, including employment, energy, insurance, antitrust and securities, while its IP capability has recently expanded. The team is witnessing an increase in work on class action defense: one example of this is lawyers’ defense of Time Warner Cable in a nationwide class action alleging ‘slamming’ (changing a customer’s telephone service without permission) under both federal and state statutes, fraud, negligence and RICO.</p> <p><b>The Lawyers:</b> “<i>Highly regarded litigator</i>” <b>John Sturgeon</b> is said to be “<i>well respected by the judiciary.</i>” He recently represented Deutsche Bank National Trust Company in a motion to dismiss a \$4.2 million lawsuit relating to allegations of fraud and rescission. Clients describe <b>Daniel Woods</b> as a “<i>super litigator</i>” who “<i>utilizes the firm’s resources and associates effectively.</i>”</p>						

CALIFORNIA: REAL ESTATE						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
–	–	–	4	Neal Millard (Tier 4)	Neal Millard (Tier 4)	–
<b>Editorial</b>						
N/A <sup>1</sup>						

<sup>1</sup> N/A signifies that Chambers did not rank a practice area therefore they did not write an editorial. However partners in that practice area may still be ranked.

## Chambers USA 2008 Rankings & Editorial

DISTRICT OF COLUMBIA: ANTITRUST						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
4	3	4	5	Mark Gidley (Tier 4)	Mark Gidley (Tier 4)	Mark Gidley (Tier 4)
<b>Editorial</b>						
<p><b>The Firm:</b> Observers highlight White &amp; Case's robust DC antitrust team for the significant role it plays within the firm's domestic and cross-border antitrust practice, which comprises more than 140 lawyers in 35 offices. As a consequence of its global experience, the group is well placed to provide advice and counsel in a range of continent-spanning matters. Its workload encompasses complex mergers and acquisitions, and it is particularly lauded for its expertise in the cartel arena. Current highlights include defending Stolt-Nielsen in one of the most talked-about matters pending before the US courts, arising from the DOJ's revocation of an amnesty agreement with the European shipping giant. Other big-name clients include ConocoPhillips, Upsher-Smith Laboratories, SunGard Data Systems and Houghton Mifflin Company. The firm was antitrust counsel to the latter, a leading educational and trade press publisher, in connection with its multibillion-dollar acquisition by Riverdeep Group.</p> <p><b>The Lawyers:</b> Chair of White &amp; Case's global antitrust/competition practice, <b>Mark Gidley</b> is credited with "<i>doing an excellent job at building up the team.</i>" He is held in high esteem by observers, who characterize him as "<i>extremely practical and able to cut to the heart of a matter quickly.</i>" His energy and innovation make him a popular choice with clients. In addition to playing a key role in the Stolt-Nielsen and Houghton Mifflin matters, he has provided records and information management giant Iron Mountain with antitrust advice relating to the acquisition of ArchivesOne, another leading US records management provider.</p>						

DISTRICT OF COLUMBIA: BANKRUPTCY/RESTRUCTURING						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
3	3	3	4	Sam Alberts (Tier 3)	Sam Alberts (Tier 3)	Sam Alberts (Tier 3)
<b>Editorial</b>						
<p><b>The Firm:</b> The DC bankruptcy practice of this international firm sits as part of a far wider group, which ensures its involvement in cases arising out of key markets such as New York, Florida and California, as well as international restructuring and workout programs. Although the core group is relatively small, it has close links to the litigation team and can draw on experts in other departments, particularly for corporate and regulatory matters. Sources described <b>Sam Alberts</b> as a "<i>decisive lawyer; he acts quickly but always thinks through the issues.</i>" He and litigator Frank Vasquez acted for DCHC Liquidating Trustee on HCA's bankruptcy. The team also advised IFC on the potential debt restructuring concerning the San Juan airport in San José, Costa Rica.</p>						

## Chambers USA 2008 Rankings & Editorial

DISTRICT OF COLUMBIA: ENERGY (ELECTRICITY)						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
2	–	–	–	Earle O'Donnell (Tier 1) Donna Attanasio (Tier 3)	–	–
<b>Editorial</b>						
<p><b>The Firm:</b> The “<i>outstanding quality</i>” of work produced by this firm’s DC energy, infrastructure and project finance lawyers is widely recognized in the market. It received a timely boost when it welcomed an established team of lawyers from the former Dewey Ballantine into its ranks at the end of 2006. This served to further strengthen a practice described by one client as “<i>just terrific - a wonderful combination of both transactional and regulatory energy-related work.</i>” The talented team works closely with its New York colleagues to make up the core of the firm’s ‘energy initiative’, a concept that incorporates a host of practice areas relevant to transactional, regulatory and litigation activity within the energy sector. Feedback bears out the success of this move, with one interviewee stating that “<i>they cover the waterfront,</i>” while another welcomed the fact that “<i>the client can draw on other resources at the firm during the transaction process, something that proves a great boon.</i>” The firm represents clients before federal agencies and federal and state courts, in regional organized markets and across the full spectrum of transactions. It further enjoys close ties with lending communities, and utilizes its huge international network to connect foreign clients with US utilities and assist in inbound investment.</p> <p><b>The Lawyers:</b> “<i>Approachable and popular with clients,</i>” <b>Earle O'Donnell</b> heads the firm’s energy markets and regulatory practice and is roundly hailed as “<i>one of the top energy lawyers in the States - a man with a great ability to analyze matters from both a legal and a business perspective.</i>” <b>Donna Attanasio</b> is a “<i>dedicated, intelligent lawyer who doesn’t apply a one-size-fits-all answer to a question - she takes time to understand your company.</i>” Sources noted her litigation skills and her “<i>knack of balancing tactical decisions with strategic goals.</i>” Others commented on her “<i>prudent use of time - what you get billed for is good value.</i>”</p> <p><b>Clients/Work Highlights:</b> The group acted as federal energy counsel on the \$5 billion merger between EBG and Astoria Generating that created US Power Generating. It was subsequently retained by the latter in proceedings before FERC concerning the company’s sale of capacity in New York City. The team acts for key client PG&amp;E in contract negotiations and Request for Offers for energy and capacity purchases, as well as in rulemaking representations before FERC. It also represents numerous investment and commercial banks on FERC proceedings relating to approvals of energy mergers and the regulation of holding companies.</p>						

## Chambers USA 2008 Rankings & Editorial

### DISTRICT OF COLUMBIA: PROJECTS

Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
1	1	1	4	Victor de Santis (Tier 1) Edward Neaher (Tier 2)	Victor de Santis (Tier 1) Edward Neaher (Tier 2)	Victor de Santis (Tier 1) Edward Neaher (Tier 2)

### Editorial

**The Firm:** *"Terrific nationally and globally,"* the Washington, DC projects team makes a big impact in spite of its low headcount. Renowned for its international reach and dedication to projects, the firm's success in Latin America and Africa relies significantly on its DC capability, though it is also gaining traction in domestic toll road projects. The group traditionally acts for lenders (including multilaterals) in emerging markets transactions in power, oil and gas, infrastructure, telecom and mining matters, though it has picked up sponsor-side work in Latin American infrastructure deals, on which it often works in conjunction with its New York, Miami, Mexico City and São Paulo colleagues. Clients particularly appreciate the impressive resources the firm brings to bear: *"Documents were created and revised with a very short turnaround time, and these were not small documents - it was like magic,"* enthused one. Others regard White & Case *"as one of the most capable firms in the world, excellent from senior counsel through to associate level."* Sources raved about the *"spectacular level of support"* behind the lead lawyers and admired the way in which its cross-office staffing resulted in *"well-organized and responsive teams."*

**The Lawyers:** *"Proactive and easy to reach,"* **Victor DeSantis** is *"first-rate, creative and makes all parties feel comfortable because he is willing to listen to others' suggestions,"* interviewees remarked. He is highly recommended for his work advising lenders, sponsors, ECAs and multilaterals on international and cross-border energy and infrastructure projects. He recently worked alongside his colleagues in the New York and Mexico offices in advising international consortium Constructora de Proyectos Hidroeléctricos on the financing of the two-unit 750 MW La Yesca hydroelectric generating facility in Mexico, the largest public infrastructure project to date in that country. **Ned Neaher** has made his mark in high-profile US transportation infrastructure PPP projects in recent years and is rated for his *"incredible appetite for detail and huge amount of experience in toll road projects."* He has been active in toll road projects in Texas and on several other US infrastructure matters, while international highlights include advising Cintra on the acquisition of a toll road in Chile.

**Clients/Work Highlights:** The group is admired for its superb international projects work, particularly in Latin American and African transactions. It has the ability to handle multijurisdictional transactions and is lead counsel to ABN AMRO as lead arranger in the financing of a \$534 million Norbe VI offshore oil drilling platform. The platform is being constructed in Abu Dhabi and is to operate in Brazilian waters, and involves issues relating to the USA, UK, EU and UAE. With strong relationships with ECAs and multilateral lenders, the group advises on many emerging markets projects and recently acted for a consortium of six lenders (including the IFC and African Development) on financing for the \$235 million East African Submarine Cable System. In domestic matters, clients such as Cintra and Macquarie Bank use the team on matters ranging from the bidding and development to the financing, operation and maintenance of toll road PPP projects in Texas.

## Chambers USA 2008 Rankings & Editorial

DISTRICT OF COLUMBIA: TELECOM, BROADCAST & SATELLITE (REGULATORY)						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
–	4	4	4	Maury Mechanick (Tier 4)	Maury Mechanick (Tier 4)	Maury Mechanick (Tier 4)
<b>Editorial</b>						
N/A <sup>1</sup>						

<sup>1</sup> N/A signifies that Chambers did not rank a practice area therefore they did not write an editorial. However partners in that practice area may still be ranked.

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## Chambers USA 2008 Rankings & Editorial

FLORIDA: BANKING & FINANCE						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
2	2	2	3	<b>Transactional:</b> Victor Alvarez (Tier 1) Emilio Alvarez-Farré (Tier 1)	Victor Alvarez (Tier 1) Emilio Alvarez-Farré (Tier 2)	Victor Alvarez (Tier 1) Pedro Alvarez (Tier 2)
<b>Editorial</b>						
<p><b>The Firm:</b> The “<i>technically superb</i>” Florida outpost of this global heavyweight has gone from strength to strength in the past year, evidenced by its banking and finance specialist group edging closer to its first-tier rivals. Capitalizing on its international prowess, its New York roots and Miami’s position as gateway to Latin America, the team caters for clients seeking strong local, national and international capabilities in large and complex syndicated financings and capital markets work. Clients highlighted the firm’s proficiency in aircraft leasing, aviation finance, cross-border unsecured lending, export-backed financings and acquisition finance. Proof of the team’s “<i>unrivaled financial expertise</i>” was evident in its acting for Santander as lead arranger and book runner of a \$350 million bridge loan to Arcos Dorados, to partially finance the acquisition of McDonald’s operations in Latin America and the Caribbean. On the domestic front, the five-partner team handles a demanding caseload of real estate financing and mainstream banking matters. The team recently acted for home builder Lennar in an amendment of an outstanding \$150 million loan and a new \$165 million credit facility.</p> <p><b>The Lawyers:</b> At the helm of the banking and finance practice group in Florida, <b>Victor Alvarez</b> commands immense respect from sources, who describe him as “<i>one of the best lawyers for international structured finance with a Latin American component.</i>” Closer to home, his busy domestic caseload includes complex capital markets issues and real estate finance. Alvarez led the team acting for Lennar. Clients say that <b>Emilio Alvarez-Farré’s</b> “<i>work product, client service and responsiveness are truly superior.</i>” A favorite of financial institutions and private equity houses with interests in Latin America, he debuts in the first tier due to universal positive feedback about his hefty cross-border workload of M&amp;A, capital markets, syndicated loan arrangements, leveraged finance and private equity buyouts. Alvarez-Farré led the team for Santander in the McDonald’s deal and continues to act for Mexican paper producer Durango in M&amp;A and capital markets transactions; he maintains a long-standing relationship with this client, having handled its Chapter 11 process two years ago, working on its ulterior expansion in both Mexico and the USA and on the recent \$520 million high-yield bonds placement.</p> <p><b>Clients/Work Highlights:</b> The Miami team joined its Mexico City counterparts to assist Mexican microfinance lender Financiera Independencia in a \$300 million IPO. BNP Paribas retained the firm as counsel in a \$1 billion revolving credit facility to PDVSA, the Venezuelan state-owned oil major.</p>						

## Chambers USA 2008 Rankings & Editorial

FLORIDA: BANKRUPTCY/RESTRUCTURING						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
2	1	1	3	Thomas Lauria (Tier 1)	Thomas Lauria (Tier 1)	Thomas Lauria (Tier 1) Emilio Alvarez (Tier 2)
<b>Editorial</b>						
<p><b>The Firm:</b> The Miami office of this international titan is “<i>without question</i>” home to “<i>top-notch bankruptcy lawyers</i>” and, although commentators report that the group is not as visible as others locally, they accept that “<i>it’s a wonderful practice, with terrific lawyers who are a joy to work with.</i>” The team represents clients in all aspects of restructurings, workouts and insolvency matters, ranging from transactional issues to litigation.</p> <p><b>The Lawyers:</b> Chair of the global financial restructuring and bankruptcy practice, <b>Thomas Lauria</b> is envied for his “<i>amazing client list and first-class cases.</i>” Although he operates out of the firm’s Miami office, his practice is national and he has worked on some of the largest bankruptcies across the USA.</p>						

FLORIDA: CORPORATE/M&A						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
2	3	–	3	Jorge Freeland (Tier 2)  <b>Private Equity:</b> Jorge Freeland (Tier 3)	<b>Corporate/M&amp;A:</b> Jorge Freeland (Tier 3)  <b>Private Equity:</b> Jorge Freeland (Tier 3)	Jorge Freeland (Tier 4)
<b>Editorial</b>						
<p><b>The Firm:</b> While its prowess in domestic work might be sometimes overshadowed by the towering heights of its expertise in cross-border corporate deals, this outfit scoops ample market praise for its corporate performance. According to sources, the Miami team of this global powerhouse sustains a growing profile in highly sophisticated private equity deals and high-end M&amp;A. The group consistently appears on the market’s top transactions, earning admiration for its “<i>particularly solid approach to business.</i>” The lawyers recently brokered the \$145 million leveraged recapitalization of Rotorcraft Leasing, a portfolio company of H.I.G. Capital and providers of helicopter flight services to the oil and gas industry.</p> <p><b>The Lawyers:</b> Pegged as being “<i>among the notable private equity lawyers in town,</i>” <b>Jorge Freeland</b> works extensively in domestic deals and recently advised Securus Technologies on its \$75 million acquisition of Syscon, a provider of software and systems. He also garners extensive market praise for his work on behalf of H.I.G. Capital.</p> <p><b>Clients/Work Highlights:</b> The team advised H.I.G. Capital in its purchase of the \$62 million acquisition of Gulf Fleet, a services support company in the oil and gas service industry. Pennant Food, franchisees of Wendy’s, retained the team in its \$67.5 million leveraged recapitalization.</p>						

## Chambers USA 2008 Rankings & Editorial

### FLORIDA: CORPORATE/M&A LATIN AMERICAN INVESTMENT

Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
2	–	–	–	Emilio J. Alvarez-Farré (Tier 1) Pedro Antonio Alvarez (Tier 2) Victor M. Alvarez (Tier 2) Carlos Viana (Tier 3)	–	–

#### Editorial

**The Firm:** Hot on the heels of Florida market leader Greenberg Traurig, the Miami outpost of this powerhouse continues to attract widespread market admiration for its “*deep focus on cross-border finance, New York roots and quality of service - the group offers unbeatable value for money and benefits from a global platform and expertise,*” interviewees reported. International capital markets placements, trade financing deals, project finance, unsecured lending, export-backed financings and acquisition finance comprise the bulk of the group’s daily workload, alongside a steady flow of cross-border securities work and offshore financing. Perennial client Durango, a Mexico-based paper producer, used the firm in its landmark \$520 million high-yield bonds issuance, and the Miami lawyers joined with their Mexican counterparts to advise Mexican microfinance lender Financiera Independencia on its \$300 million IPO. Brazil is another country to come within the five-partner team’s radar and the lawyers recently acted for Unibanco and Banco UBS Pactual as underwriters of the \$444 million share offering of Brazilian insurance group Sul América in São Paulo’s stock exchange, BOVESPA.

**The Lawyers:** “*Negotiator extraordinaire*” **Emilio Alvarez-Farré** also “*knows the right time to fight for his clients,*” impressed interviewees remarked. He maintains a visible profile in cross-border capital markets, M&A, restructuring, leveraged finance and private equity acquisitions and recently acted on behalf of Banco Santander in the partial financing of the McDonald’s restaurants sale to Arcos Dorados. Sources glowingly recommended **Pedro Alvarez**’s busy practice handling cross-border M&A and project finance in Central America and the Caribbean. Among his recent highlights, he advised the Republic of Panama on the proposed \$700 million redevelopment of the former Howard Air Force Base. Interviewees deemed **Victor Alvarez** “*one of the top names for banking and financing matters in Latin America.*” He chairs the Miami banking and finance practice group and frequently acts for financial institutions in corporate and structured finance transactions with a distinctive Latin American element. According to market observers, **Carlos Viana** “*is a well-established deal-maker with an awesome background in intricate financial structures.*” He especially stands out to clients for his “*comprehensive scope of Latin American expertise, solid completion of deals and great interpersonal skills.*” He recently assisted BNP Paribas with a \$1 billion revolving credit facility for Venezuelan state-owned oil incumbent PDVSA and with a \$650 million trade-linked revolving credit facility to mining giant Vale.

**Clients/Work Highlights:** Aside from its work on blockbuster deals, the team provided pro bono legal counsel to NGOs The Nature Conservancy and Conservation International on landmark debt-for-nature swaps between the US and Costa Rica governments. In Brazil, the team assisted real estate developer Trisul in its \$176 million flotation on the Novo Mercado segment of BOVESPA, while in Mexico, the lawyers assisted toll road operator Red de Carreteras de Occidente with the winning bid for a road concession and related \$3.3 billion infrastructure financing.

## Chambers USA 2008 Rankings & Editorial

FLORIDA: ENVIRONMENT						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
2	2	2	3	Doug Halsey (Tier 1) Neil McAliley (Tier 3)	Doug Halsey (Tier 1) Neil McAliley (Tier 3)	Doug Halsey (Tier 1)
<b>Editorial</b>						
<p><b>The Firm:</b> Clients appreciate the wealth of resources available through this firm's national and international network: "When you want the government to take you seriously, you need a firm with this kind of stature and connections." Consequently, they are not put off by the price: "You pay more, but you get the best service money can buy." The group takes on some regulatory and transactional work, working closely with the New York office to advise on the environmental risks in corporate real estate transactions. However, litigation makes up the bulk of the practice, with lawyers handling natural resources litigation, Endangered Species Act matters, land contamination and land use work.</p> <p><b>The Lawyers:</b> Sources report that <b>Douglas Halsey</b> is "a great lawyer to work with," highlighting his attention to detail and "ability to get to the heart of a case." He is a renowned litigator and handles environmental and land use matters, including land use disputes and cost recovery claims. <b>Neal McAliley's</b> previous experience as an employee of the DOJ stands him in good stead. He focuses on environmental litigation and represents clients on issues regarding endangered species, water management and NEPA.</p>						

FLORIDA: LITIGATION (GENERAL COMMERCIAL)						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
4	4	–	4	Rudolf Aragon (Tier 3)	Jamie Bianchi (Tier 4) Rudolf Aragon (Tier 4)	Jamie Bianchi (Tier 4)
<b>Editorial</b>						
<p><b>The Firm:</b> Owing to the abundant courtroom talent on offer at this firm, clients recommend it for "litigious cases when the prospect of trial is high." A large proportion of this international giant's Miami office is engaged in litigation work, lending significant resources and expertise to its national and international cases. Its class action defense work for key client Comcast demonstrates its geographical reach, with activity ranging from Georgia and Michigan in the east to Oregon in the west. Closer to home, it represents numerous developers and builders in real estate disputes and undertakes a lot of work in healthcare and professional liability litigation cases. Bankruptcy support is another of the group's focuses, with recent highlights including litigation support in the Delphi and Delta Air Lines bankruptcies.</p> <p><b>The Lawyers:</b> "Consummate trial lawyer" <b>Rudolf Aragon</b> "instantly makes an impression on judges and juries." His "coherent arguments and personable nature" ensure his popularity within the market. Accountancy and legal malpractice are his primary concerns, while in recent years he has also entered the aviation field.</p>						

## Chambers USA 2008 Rankings & Editorial

FLORIDA: REAL ESTATE						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
2	2	3	4	William Walker (Tier 1)	William Walker (Tier 1)	William Walker (Tier 1)
<b>Editorial</b>						
<p><b>The Firm:</b> This national heavyweight offers clients a number of benefits, not least its ability to tap into a vast network of global resources. Although its real estate arm in Florida only comprises eight attorneys, it is nonetheless highly regarded in the market. The group is best known for working with developers, but it also counts investors and owners among its clients. Mindful of the economic climate, the team is also gearing up its distressed property and restructurings practice and is advising a high-rise condominium developer on what claims it can make against its partners regarding mistakes made during the development process, which may affect sales.</p> <p><b>The Lawyers:</b> <b>William Walker</b> is the face of the firm's practice in Florida and is universally regarded as "excellent." Walker's practice covers development and finance, as well as acquisition and disposition. He is particularly active in the hospitality sector, specializing in hotel-related work.</p>						

## Chambers USA 2008 Rankings & Editorial

FLORIDA: TAX						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
2	2	2	4	<b>Tax:</b> Lawrence Gragg (Tier 2) Ed Sawyer (Tier 2)  <b>Tax: Estate Planning</b> Michael Kavoukjian (Tier 3)	<b>Tax:</b> Lawrence Gragg (Tier 1) Ed Sawyer (Tier 2)  <b>Estate Planning:</b> Michael Kavoukjian (Tier 3)	Lawrence Gragg (Tier 1) Ed Sawyer (Tier 2)
Editorial						
<p><b>The Firm:</b> The Florida arm of this national behemoth continues to thrive in the local market. Commentators explain: <i>"White &amp; Case puts its global expertise and resources at the service of local clients, and this has helped them to succeed where other national firms have failed."</i> There is no doubt that the ten tax attorneys residing in the firm's Miami office benefit from being part of a massive global network composed of more than 125 lawyers: clients are drawn to the team due to the wealth of resources at its fingertips. However, its Florida practice is not thought to be overshadowed by the White &amp; Case brand and can stand on its own two feet. Its lawyers handle all manner of tax matters, including state, federal and international tax work for a range of clients from high net worth individuals and their closely held businesses to huge corporations. The group has drawn acclaim for its specific expertise in tax issues relating to real estate developments.</p> <p><b>The Lawyers:</b> <b>Lawrence Gragg</b> is universally acclaimed as one of Florida's premier transactional tax lawyers. A recognized expert in federal and state tax, he receives enthusiastic market commendation for his work in real estate, and is particularly active in the real estate investment trust sphere. Recently elected chair of the Florida Bar's tax section, <b>Ed Sawyer's</b> star is very much in the ascendancy and clients point to him as a vital member of the group. He marries his general corporate practice with particular tax expertise, and offers clients advice on the tax and non-tax aspects of joint ventures, partnerships, trusts and estates. The <i>"practical and tactical"</i> <b>Michael Kavoukjian</b> heads up the private client group in the firm's Miami office. A nationally renowned estate planning attorney, he is a firm favorite with clients, who appreciate his user-friendly approach: <i>"He does not attempt to overwhelm with his knowledge and expertise. He will go out of his way to communicate concepts that are complex and intricate in a digestible manner."</i></p>						

## Chambers USA 2008 Rankings & Editorial

NEW YORK: ANTITRUST						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
3	4	4	5	Elaine Johnston (Tier 3) Wayne Cross (Tier 4)	Elaine Johnston (Tier 3) Wayne Cross (Tier 4)	Elaine Johnston (Tier 3) Wayne Cross (Tier 4)
<b>Editorial</b>						
<p><b>The Firm:</b> Clients speak highly of the lawyers at this firm: “<i>They are always prepared and are some of the brightest, most personable lawyers I have come across, consistently responsive and willing to work all hours at the last moment if necessary,</i>” reported one. The antitrust practice benefits from the White &amp; Case international franchise, and with strategically placed offices in New York, Washington, DC and Brussels, it offers comprehensive assistance with cross-border enforcement actions and multijurisdictional merger reviews. Clients such as Visa have utilized this resource by instructing the team on the global restructuring of the Visa credit/debit network. The team’s recent caseload has included acting for Experian in convincing the DOJ that the VantageScore joint venture (a joint venture between three US credit bureaus to develop a new credit risk-scoring model) represents an injection of competition in the credit-scoring market and will not result in collusion. The team also remains at the cutting edge of class-certification, brand-generic pharmaceutical settlement agreements and at the intersection of antitrust and IP. Although expensive, clients feel “<i>the results justify the fees.</i>”</p> <p><b>The Lawyers:</b> Peers praise <b>Elaine Johnston</b>’s “<i>top analytical skills that ensure the job gets done.</i>” Her practice stretches to include trade regulations, licensing arrangements, M&amp;A reviews and price-fixing investigations. She has recently put her extensive experience and “<i>no-nonsense approach</i>” to use in representing First American in its \$400 million acquisition of CoreLogic, ultimately avoiding an onerous and lengthy second request investigation. <b>Wayne Cross</b> is “<i>non-confrontational, extremely engaging and great on his feet,</i>” recognize clients, who consider working with him always a pleasant experience. Other sources highlighted the “<i>air of reliability and confidence about him, he commands great respect,</i>” which makes him a popular choice before the agencies. He recently represented Toshiba in civil litigation relating to thin-film transistor, LCDs.</p>						

## Chambers USA 2008 Rankings &amp; Editorial

NEW YORK: BANKING & FINANCE (GENERAL BANK LENDING)						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
2	1	2	2	Eric Berg (Tier 1) David Bilkis (Tier 3) David Koschik (Tier 4)	Eric Berg (Tier 1) David Bilkis (Tier 4) David Koschik (Tier 4)	Eric Berg (Tier 2) David Bilkis (Tier 4)
<b>Editorial</b>						
<p><b>The Firm:</b> With considerable capabilities in both securities and loan underwritings, this team's key strength lies in the bank loan aspects of leveraged financings: <i>"The quality of work on bank loan products is simply outstanding,"</i> commented one client. The firm has also strengthened its high-yield capabilities with several lateral hires, and clients consider the group's ability to offer strong integrated bank and bond advice as an advantage. Furthermore, the firm's global reach makes it a favorite for large multijurisdictional finance transactions, with the seamless coordination between the New York and London offices coming in for particular praise. The lawyers represented Deutsche Bank and Citi as the arrangers of a senior secured financing for the acquisition of aluminum rolled products from Corus Group by Aleris International. This transaction involved a \$750 million multicurrency asset-based revolving facility for US, Canadian and Swiss borrowers, and a \$650 million term loan for US and German borrowers. While the group is most prominent in middle market deals, it has also advised on several large acquisition finance and bank lending transactions. It represented Deutsche Bank, for example, in the \$8.7 billion senior secured financing for Broadcasting Media Partners' acquisition of Univision Communications. The New York office also features a formidable aircraft finance practice where the team is recognized for its expertise in leveraged leases.</p> <p><b>The Lawyers:</b> <i>"Undoubtedly one of the brightest lawyers in the market,"</i> <b>Eric Berg</b> is deemed <i>"the star of the firm's banking practice"</i> and takes a senior managerial role. Sources describe him as <i>"a real class act - he's an excellent negotiator and extremely client-focused."</i> A well-reputed bank lending lawyer, <b>David Koschik</b> has a creative and commercial approach: <i>"He's always constructive in negotiations, making life easier for everyone,"</i> one client commented. <b>David Bilkis</b> is <i>"a very hard-working junior lawyer"</i> and he is experienced in acquisition and leveraged financings. <b>Michael Smith</b> is the leading aviation finance lawyer in the New York office and he also handles a wide range of equipment leasing transactions.</p>						
NEW YORK: BANKING & FINANCE (ACQUISITION FINANCE)						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
2	3	–	4	–	–	–
<b>Editorial</b>						
See editorial above						

## Chambers USA 2008 Rankings &amp; Editorial

NEW YORK: BANKING & FINANCE (EQUIPMENT FINANCE & LEASING)						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
2	2	–	3	Michael Smith (Tier 2)	Michael Smith (Tier 2) Richard Smith (Tier 2)	–
<b>Editorial</b>						
<i>See editorial above</i>						

NEW YORK: BANKING & FINANCE (ISLAMIC FINANCE)						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
–	2	–	2	–	Alexander Kritzalis (Tier 2)	–
<b>Editorial</b>						
N/A <sup>1</sup>						

<sup>1</sup> N/A signifies that Chambers did not rank a practice area therefore they did not write an editorial. However partners in that practice area may still be ranked. For further information please contact Jacqueline Jarema on +1-212-819-7695 or [jjarema@whitecase.com](mailto:jjarema@whitecase.com)

## Chambers USA 2008 Rankings & Editorial

NEW YORK: BANKRUPTCY & RESTRUCTURING						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
3	4	3	4	Andrew DeNatale (Tier 4) Sandeep Qusba (Up and Coming)	–	Howard Beltzer (Tier 4)
<b>Editorial</b>						
<p><b>The Firm:</b> According to interviewees, White &amp; Case's financial restructuring and insolvency group has recovered from the loss of Howard Beltzer to Morgan Lewis &amp; Bockius and appeared in a raft of prominent cases over the past year. Although the practice is headquartered in New York, it is a national operation that runs out of the firm's Florida, Washington, DC and California offices. Highlights for the US practice include representing Appaloosa Management and Harbinger Capital Partners in the Delphi bankruptcy case and representing the Arahova noteholders' committee, one of the primary unsecured stakeholders in Adelphia's Chapter 11. The team advises on all aspects concerning restructurings, workouts and insolvencies, including transactional and litigation matters, and thanks to the firm's global platform, it is also active in complex cross-border insolvencies and workouts. The New York office is counsel to JPMorgan Chase, as agent, for a group of lenders in the winding-up of the insurance businesses of the Trenwick group of companies.</p> <p><b>The Lawyers:</b> <b>Andy DeNatale</b> is recognized for his role as "a smart and knowledgeable consensus builder." His modest, gentlemanly approach works well in contentious matters requiring a consensual resolution. "He quickly recognizes the issues and goals of his clients and works hard to achieve them," revealed peers. He recently acted for several aircraft finance creditors in the Chapter 11 cases of Northwest Airlines and Delta Air Lines. Meanwhile, <b>Sandeep Qusba</b> is "a versatile, diligent attorney who is accommodating to clients, attentive and easy to get along with," remarked sources. His practice focuses on out-of-court restructurings, bankruptcies and acquisitions of distressed companies and bank financings. Global head of the group Tom Lauria splits his time between the Miami and New York offices.</p>						

## Chambers USA 2008 Rankings & Editorial

NEW YORK: CORPORATE/M&A (HIGHLY REGARDED)						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
1	1	5	–	John Reiss (Tier 4) Gregory Pryor (Tier 5)	John Reiss (Tier 4) Gregory Pryor (Tier 5)	John Reiss (Tier 4)
<b>Editorial</b>						
<p><b>The Firm:</b> The New York bureau of this “<i>fine firm</i>” offers “<i>broad expertise and an international flavor.</i>” It handles M&amp;A and finance, acting for public companies, private sponsors and several companies from the banking sector. Clients applaud the firm’s “<i>smart, conscientious lawyers,</i>” and say they possess “<i>good tableside negotiation styles and practical outlooks.</i>” Recent deals include representing Royal Ahold, the international supermarket group, in its \$7 billion sale of U.S. Foodservice to a consortium including KKR.</p> <p><b>The Lawyers:</b> <b>John Reiss</b> is global co-head of the firm’s M&amp;A group and has proved himself an able corporate counsel for the purpose of acquisitions and disposals with an international component. He has long had an association with Royal Ahold and has conducted a number of transactions on its behalf. <b>Gregory Pryor</b> has once again demonstrated his value to the team by working closely with private equity funds and financial institutions on their investments.</p>						

NEW YORK: EMPLOYEE BENEFITS & EXECUTIVE COMPENSATION						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
2	2	3	2	Andrew L. Oringer (Tier 1) Kenneth Raskin (Tier 2)	Kenneth Raskin (Tier 3)	Kenneth Raskin (Tier 3)
<b>Editorial</b>						
<p><b>The Firm:</b> Clients favor this group as it has offices worldwide and, accordingly, true international expertise on executive compensation issues. Its lawyers are “<i>responsive, analytical, practical and solutions-oriented</i>” and are praised for their strength on the ERISA front, particularly on the fiduciary side. The acquisition of Andrew Oringer from Clifford Chance in September 2007 was seen as a smart move for the team.</p> <p><b>The Lawyers:</b> “<i>Good all-rounder</i>” <b>Andrew Oringer</b> is a welcome addition who now cochairs the US group. He has a following of clients, who describe him as “<i>an intellectual lawyer who thinks through issues in every possible direction.</i>” He leads on tax and fiduciary matters. Global practice head and cochair of the US group, <b>Ken Raskin</b> is “<i>an astute ERISA lawyer,</i>” described by clients as “<i>thoughtful and prompt.</i>”</p>						

## Chambers USA 2008 Rankings & Editorial

NEW YORK: ENERGY & NATURAL RESOURCES						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
4	4	4	4	<b>Regulatory:</b> Stuart Caplan (Tier 3)  <b>Transactional:</b> Stuart Caplan (Tier 3)	<b>Regulatory:</b> Stuart Caplan (Tier 3)  <b>Transactional:</b> Stuart Caplan (Tier 3)	Stuart Caplan (Tier 3)
<b>Editorial</b>						
<p><b>The Firm:</b> Offering “a good understanding of the commercial side of the energy market as well as the regulatory aspects,” this cross-border, multidisciplinary energy team works across offices to provide an integrated service encompassing regulatory, project finance, leveraged finance, M&amp;A, banking, bankruptcy and insolvency advice. The New York team works particularly closely with the Washington, DC office and can call on the firm’s international strength and energy expertise when needed. Domestic work includes advising on natural gas storage and pipelines, and the firm also has impressive experience on the regulatory disputes and litigation front. Recent work here includes representing hedge fund DC Energy in FERC proceedings concerning alleged market manipulation in the New York power sector. Clients commended the firm’s ability to “adeptly guide us and give spot-on advice.”</p> <p><b>The Lawyers:</b> A “commanding presence whose voice carries a lot of weight,” <b>Stuart Caplan</b> was commended for both his regulatory and transactional expertise. “Very effective, especially on the extremely complex issues,” he handles natural gas and electricity industry restructuring, project finance and development. He was particularly recognized for his skill at dealing with matters before the FERC and his “tremendous understanding of the electricity business.”</p> <p><b>Clients/Work Highlights:</b> The firm is acting as project counsel for Bayonne Energy Center in the development, construction, operation and financing of a 350 MW power plant in Bayonne, New Jersey. It also advised GE Energy Financial Services on submitting bids to acquire a range of operating assets of Con Edison. On the disputes side, the lawyers are acting for Credit Suisse, DC Energy, Lehman Brothers and Morgan Stanley in FERC proceedings concerning the Midwest Independent Transmission System Operator’s virtual energy market.</p>						

## Chambers USA 2008 Rankings & Editorial

NEW YORK: ENVIRONMENT (MAINLY TRANSACTIONAL)						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
3	3	3	4	Richard Horsch (Tier 4) Paul Milmed (Tier 3)	Richard Horsch (Tier 3) Paul Milmed (Tier 3)	Richard Horsch (Tier 2) Paul Milmed (Tier 3)
<b>Editorial</b>						
<p><b>The Firm:</b> White &amp; Case's global environmental team is well versed in the intricacies of local deals, but it truly shines on major international corporate transactions. The New York group can also draw on the expertise of the firm's Brussels office to advise clients on EU environmental law affecting international transactions. Its vast expertise covers M&amp;A, LBOs, joint ventures and financings, and it also assists clients with environmental compliance and litigation. The team maintains a thriving superfund practice and is representing a major global manufacturing company in an action brought by the State of New York to recover \$20 million of cleanup costs for the Blydenburgh Landfill hazardous waste site.</p> <p><b>The Lawyers:</b> <b>Paul Milmed</b> primarily advises principals and lenders on the environmental aspects of corporate deals, both domestically and internationally. He also represents industrial corporations in environmental liability and Superfund disputes. <b>Richard Horsch</b> advises on environmental issues affecting international M&amp;A, especially in the chemical, petroleum, oil and pulp and paper industries. In addition to representing clients in the USA, he has counseled clients as far afield as South Korea, Japan and Western Europe.</p>						

NEW YORK: INTELLECTUAL PROPERTY: PATENT						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
2	2	2	4	Dimitrios Drivas (Tier 2)	Dimitrios Drivas (Tier 2)	Dimitrios Drivas (Tier 2)
<b>Editorial</b>						
<p><b>The Firm:</b> This team is described as "a stalwart in New York litigation" and wins plaudits for its "practical, hands-on approach to legal problems." Nonetheless, observers feel that recent staff departures have been a blow to the practice.</p> <p><b>The Lawyers:</b> <b>Fred Koenigsberg</b> is recognized for his expertise in the copyright sphere, advising clients such as singer Garth Brooks and the American Society of Composers, Authors and Publishers. Chair of the firm's global IP practice, <b>Dimitrios Drivas</b> is a skilled litigator who handles patent litigation and counseling, and advises on technology transfer for major clients in sectors including pharmaceuticals and biotechnology.</p>						

## Chambers USA 2008 Rankings & Editorial

NEW YORK: INTELLECTUAL PROPERTY: TRADEMARK AND COPYRIGHT						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
3	3	3	4	Fred Koenigsberg (Tier 1)	Fred Koenigsberg (Tier 1)	Fred Koenigsberg (Tier 1)
<b>Editorial</b>						
See editorial above						

NEW YORK: LATIN AMERICAN INVESTMENT						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
3	–	–	–	Howard Kleinman (Tier 3) Troy Alexander (Tier 4)	–	–
<b>Editorial</b>						
<p><b>The Firm:</b> Clients seek out this international firm with a significant presence on the ground, not only for its expertise in project finance and capital markets offerings, but also for its “<i>proven cultural and business understanding</i>” of the region, and more specifically Mexico, Brazil and Argentina.</p> <p><b>The Lawyers:</b> According to clients, <b>Howard Kleinman</b> plays “<i>a critical role on the finance and capital markets side; he really understands the issues, fights our corner and knows when to reach a compromise.</i>” He advised UBS and Merrill Lynch as underwriters of Bancolombia’s first equity offering in Colombia for a number of years. A leading light in the projects field, <b>Troy Alexander</b> is “<i>a level-headed, down to earth lawyer,</i>” with a long track record in Latin American energy and infrastructure projects. He recently acted on the \$500 million financing of a coal fired power project in Chile. Although best known for its work with investment banks, White &amp; Case’s capital markets group has also acted for Red de Carreteras de Occidente as concessionaire in the re-privatization of Mexico’s toll roads, one of the largest-ever infrastructure financings.</p>						

## Chambers USA 2008 Rankings &amp; Editorial

NEW YORK: LITIGATION (GENERAL COMMERCIAL) THE ELITE						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
3	3	–	4	<b>General Commercial:</b> Glenn M. Kurtz (Tier 4)	Vincent FitzPatrick (Tier 3)	Lawrence Byrne (Tier 3) Vincent FitzPatrick (Tier 3) Michael Shuster (Tier 3)
<b>Editorial</b>						
<p><b>The Firm:</b> Market sources state that White &amp; Case's litigation department has successfully recovered from the series of departures it suffered in 2006. The "diligent and highly responsive" group of around 135 lawyers remains a major drawing card for the firm, bringing in more than a third of its New York revenues. Handling a wide range of cases, including complex, cross-border and precedent-setting litigations, regulatory actions and criminal matters on behalf of major corporations, financial institutions and sovereign governments, the lawyers here "get right to the point and really listen," assert clients. They are particularly experienced in handling highly complex, multijurisdictional matters covering a broad sweep of practice areas, and are known for being "very effective in trial." Work highlights include representing US Foodservice and Royal Ahold in a number of putative class actions filed throughout the USA, which were brought on behalf of thousands of customers purchasing food products on a "cost-plus" basis. The firm is also representing BNP Paribas in litigation in the Southern District of New York, in a RICO case that relates to the structure of certain complex prepaid oil contracts with the Congolese government and the alleged use of that structure to hide assets from Congo's international creditors.</p> <p><b>The Lawyers:</b> Head of the firm's global commercial litigation practice, <b>Glenn Kurtz</b> "really brings the right balance of aggressiveness and practicality to the table." Sources praise him as "great at analyzing the issues."</p>						

NEW YORK: PRIVATE EQUITY (BUYOUTS & VENTURE CAPITAL INVESTMENT)						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
–	3	3	4	–	John Reiss (Tier 2)	John Reiss (Tier 3)
<b>Editorial</b>						
N/A <sup>1</sup>						

<sup>1</sup> N/A signifies that Chambers did not rank a practice area therefore they did not write an editorial. However partners in that practice area may still be ranked. For further information please contact Jacqueline Jarema on +1-212-819-7695 or [jjarema@whitecase.com](mailto:jjarema@whitecase.com)

## Chambers USA 2008 Rankings & Editorial

NEW YORK: PROJECTS						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
2	2	2	5	Arthur A. Scavone (Tier 1) Troy Alexander (Tier 2) Tomer Pinkusiewicz (Up and Coming)	–	–
<b>Editorial</b>						
<p><b>The Firm:</b> Sources concur that White &amp; Case is “<i>formidable in the international projects arena.</i>” Widely recognized for its worldwide might, the firm makes its presence felt in Latin American projects, using its bases in Miami, Mexico and Brazil to maximum effect. It is also a major projects player in the Middle East, where it instructs long-standing clients such as Abu Dhabi Water &amp; Electricity Authority (ADWEA) and oil major Saudi Aramco. The New York team recently advised the latter company on signing a contract for the Fujian refining and ethene joint venture project with ExxonMobil China and Fujian Petrochemical. Along with the London, Los Angeles and Washington, DC teams, the New York team is a linchpin of the firm’s projects activity; however, it is able to use its huge network of offices to service deals locally. Some interviewees voiced concerns about the quality of the smaller local offices in regard to high-level work, saying that they preferred to use “<i>the very best the New York team has to offer,</i>” but nevertheless expressed appreciation for the “<i>access to a global platform across its offices.</i>”</p> <p><b>The Lawyers:</b> Peers regard <b>Arthur A. Scavone</b> and <b>Troy Alexander</b>, global co-heads of the project finance practice, as “<i>phenomenal talents.</i>” Often seen as “<i>two sides of the same coin,</i>” they advise on domestic and international projects financing across the full spectrum of sectors, from power and oil and gas to manufacturing and transportation, and are warmly regarded by industry players as “<i>pragmatic lawyers with a sense of humor who get the deal done.</i>” Scavone’s greatest strength is considered to be “<i>his ability to quickly dissect complex issues and argue logically and persuasively.</i>” Clients observe: “<i>People want to hear his views about best market practice, the real risks of an action, and the nuances you don’t need to worry about in a negotiation.</i>” Sources attest to Alexander’s “<i>perceptive, congenial and solutions-oriented</i>” practice. Well regarded in the Latin American projects world, he acted for the lead arrangers on a \$500 million project financing of the Nueva Ventanas coal-fired power project under development in Chile. Promoted to partnership in 2007, <b>Tomer Pinkusiewicz</b> is described by leading industry figures as “<i>a superstar in the making</i>” when it comes to infrastructure deals, more than justifying his <i>Chambers</i> ranking this year. Described as an extremely hard-working attorney exuding positive energy, he is trusted by clients to negotiate on their behalf “<i>even in our absence, as he doesn’t polarize people and understands the global PPP market perfectly.</i>” He has recently advised on a number of high-profile toll road transactions in Latin America.</p> <p><b>Clients/Work Highlights:</b> Demonstrating its enviable Latin America practice, the team acted for Goldman Sachs and ICA as the successful bidding consortium for the MXN44 billion (\$4.4 billion) 30-year concession for the Michoacán, Jalisco, Guanajuato and Aguascalientes roads in Mexico under FARAC, a government support trust. Dispelling any notion that the New York practice is entirely international, however, it acted for sponsors LS Power and Dynegy on the development and financing of the \$1 billion 900 MW Sandy Creek coal-fired power project in Texas. This was an especially challenging transaction, given the environmental concerns over coal-fired plants that had affected the proposed newbuild of 11 TXU plants in Texas a year earlier. The deal was rendered even more challenging as the financing closed in the midst of the US subprime mortgage crisis.</p>						

## Chambers USA 2008 Rankings & Editorial

NEW YORK: TAX						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
–	–	–	4	William Dantzler (Tier 4)	William Dantzler (Tier 4)	–
<b>Editorial</b>						
N/A <sup>1</sup>						

NEW YORK: TECHNOLOGY & IT OUTSOURCING						
Ranking 2008	Ranking 2007	Ranking 2006	Number of Tiers	Leading Individuals 2008	Leading Individuals 2007	Leading Individuals 2006
3	3	3	3	Steve Betensky (Tier 3) Adam Chernichaw (Up and Coming)	Steve Betensky (Tier 3)	Steve Betensky (Tier 3)
<b>Editorial</b>						
<p><b>The Firm:</b> As part of one of New York's leading commercial outfits, the firm's technology attorneys are kept busy with a healthy stock of work related to its headline corporate transactions. The firm acts as lead counsel for Visa on the global restructuring of regional member organizations, and such activity took up a significant portion of the past year. More standalone work is undertaken for Deutsche Bank, for which the group is primary US technology counsel and undertakes frequent outsourcing, privacy and general technology transactions.</p> <p><b>The Lawyers:</b> <b>Steve Betensky</b> has worked with an impressive spread of multinationals in resolving all manner of tech issues standing in the way of groundbreaking transactions. <i>"He is a strategic business thinker who is always aware of the bigger picture."</i> Young partner <b>Adam Chernichaw</b> takes the lead on outsourcing transactions and enters the rankings this year on the strength of client support for his <i>"efficient, practical, business approach"</i> to transactions.</p>						

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